



## **Thomas A. Bacharach, CLU**

*Regional Vice President*



CJA is a national employee benefits and actuarial consulting firm.

CJA specializes in the design and marketing of innovative insurance products and employee benefit plans for the small business and estate planning market.

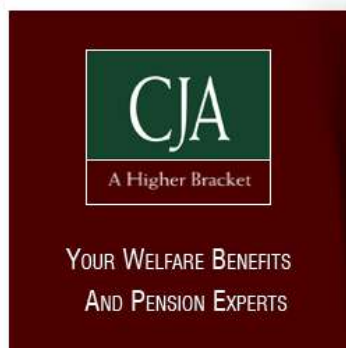
With almost 40 years of experience working with leading insurance companies, our actuarial, marketing, legal and administrative experts help our partners become more successful with complex programs.

Tom joined CJA's team in 2009 bringing 25 years of insurance industry experience. Prior to his time with CJA Tom was Development Officer for the in-house BGA of LPL and Regional Vice President with AXA Distributors. In October of 2000, Tom was a founding member of MONY Partners, the newly created brokerage life division of Mutual of New York (MONY).

A crowning accomplishment to his tenure with these companies was a 6-year record of annual production doubling.

Tom's rich experience includes roles as Agent, Sales Manager, Benefit Manager for a Cafeteria plan TPA, and 6 years with BISYS as a Brokerage Manager.

A retired Air Force Officer currently residing in Bristol, CT with his two daughters Sydney (17) and Samantha (14).



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